


VII. A. I. d.

7-7-11

NORTH COLONIE CENTRAL SCHOOLS
91 FIDDLERS LANE
LATHAM, NEW YORK 12110

TO: D. Joseph Corr, Superintendent of Schools
FROM: Thomas J. Rybaltowski, Interim Purchasing Agent 
SUBJECT: Milk Bid
DATE: June 28, 2011

Sealed bids duly advertised were opened on June 16, 2011, for Milk for use in the school lunch program for the 2011-2012 school year. Six (6) vendors were solicited; five (5) responded with the results noted below:

<u>Vendor</u>	<u>Amount</u>
Byrne Dairy **	\$ 102,992.44
Instant Whip	126,905.50
Sycaway Dairy	135,114.00
HP Hood	149,050.40
Mohawk Dairy	161,969.60

** The bid request was for plastic bottles, Byrne was the only vendor unable to provide plastic bottles. A three week pilot program was done using bottled milk. The result of the pilot showed an increase in milk purchases when plastic bottles were offered. As an added benefit, the milk bottles are recyclable.

Recommendation:

An analysis of the bid by Mrs. Melodie Marco, Director of Food Service, her staff, and our Purchasing Office indicates the bid for Milk products for the 2011-2012 school year be awarded to Instant Whip the low bidder meeting specifications.

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cc: M. Marco